

SOUTHLAND TOURISM KEY INDICATORS

April 2019



Southland 
www.southlandnz.com

GREAT SOUTH 

SOUTHLAND TOURISM SNAPSHOT

Year End April 2019



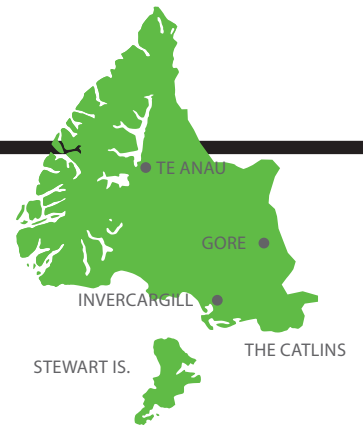
Guest nights up 2.3% to 1,203,803



Total spend up 3.5% to \$667M

Southland, as a whole, is in a stable growth phrase in spend across both domestic and international markets including good growth out of Australian and US markets, despite a somewhat sluggish peak season. There have been modest gains in most facets of commercial accommodation.

SOUTHLAND REGION



TOURISM SPEND STATISTICS

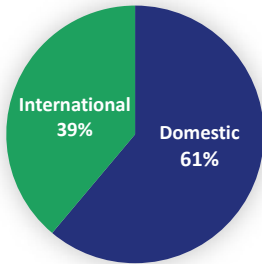
Total Spend in NZD Figures for Year End April

MRTEs (Monthly Regional Tourism Estimates)

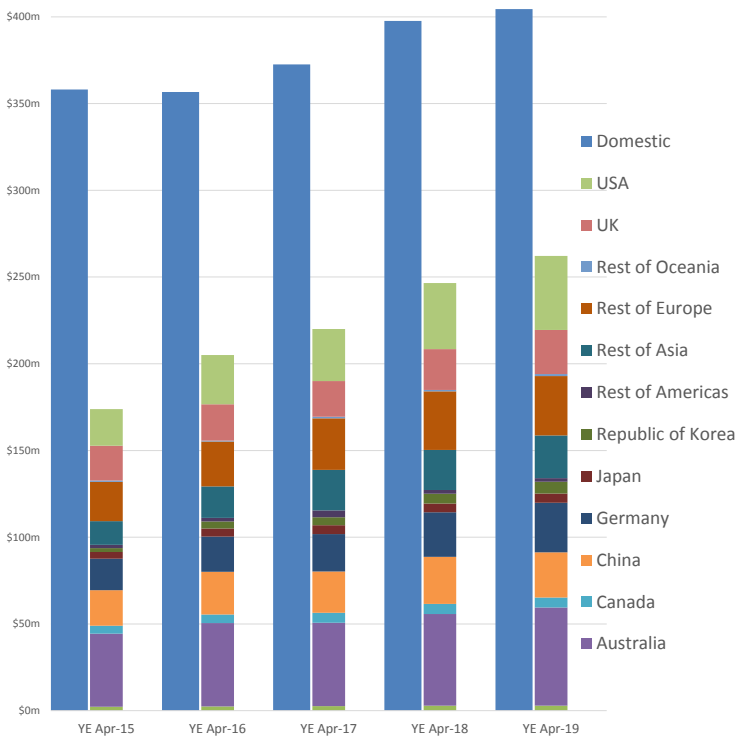
- International visitor spend up 6.3% to \$262 million
- Domestic visitor spend up 1.7% to \$404 million
- Total spend up 3.5% to \$667 million
- Top 5 International Markets

1. Australia (up 7.2%)
2. USA (up 11.9%)
3. Germany (up 11.3%)
4. China (down 4.4%)
5. UK (up 8.0%)

Markets



Tourism Spend Estimate Year End April



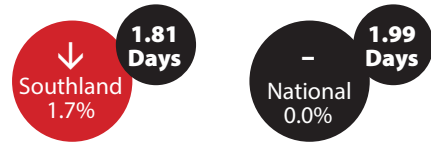
ACCOMMODATION STATISTICS

Guest Night Figures for Year End April

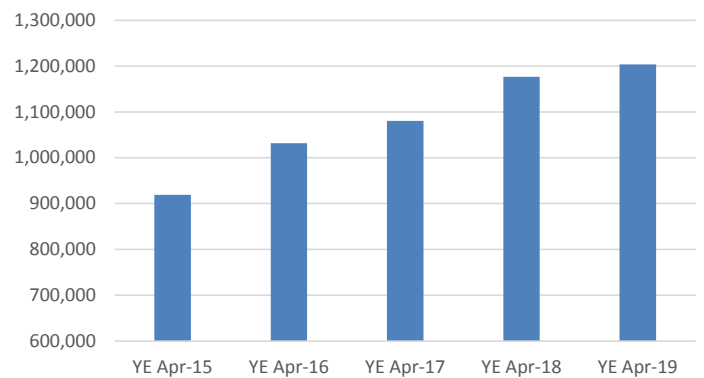
CAM (Commercial Accommodation Monitor)

- International guest nights up 2.8% to 727,194
- Domestic guest nights up 1.6% to 476,609
- Total guest nights up 2.3% to 1,203,803
- Occupancy rate down from 41.9% to 41.6%
- Daily capacity up 2.2% to 4,525 stay-units

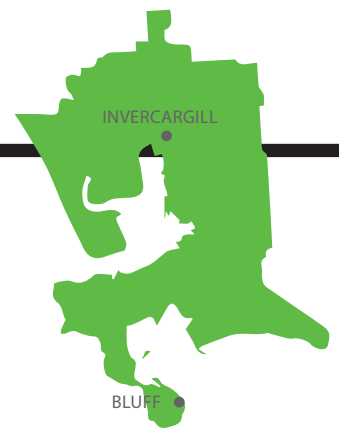
Average Length of Stay Year End April



Guest Nights Year End April



INVERCARGILL CITY



TOURISM SPEND STATISTICS

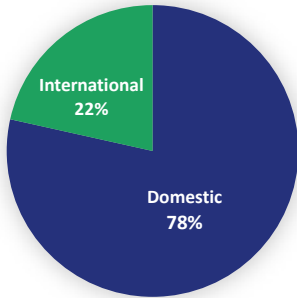
Total Spend in NZD Figures for Year End April

MRTE's (Monthly Regional Tourism Estimates)

- International visitor spend up 8.4% to \$55 million
- Domestic visitor spend up 5.7% to \$199 million
- Total spend up 6.3% to \$254 million
- Top 5 International Markets

1. Australia (up 7.2%)
2. China (up 22.2%)
3. Germany (up 13.6%)
4. USA (up 9.5%)
5. UK (up 11%)

Markets



ACCOMMODATION STATISTICS

Guest Night Figures for Year End April

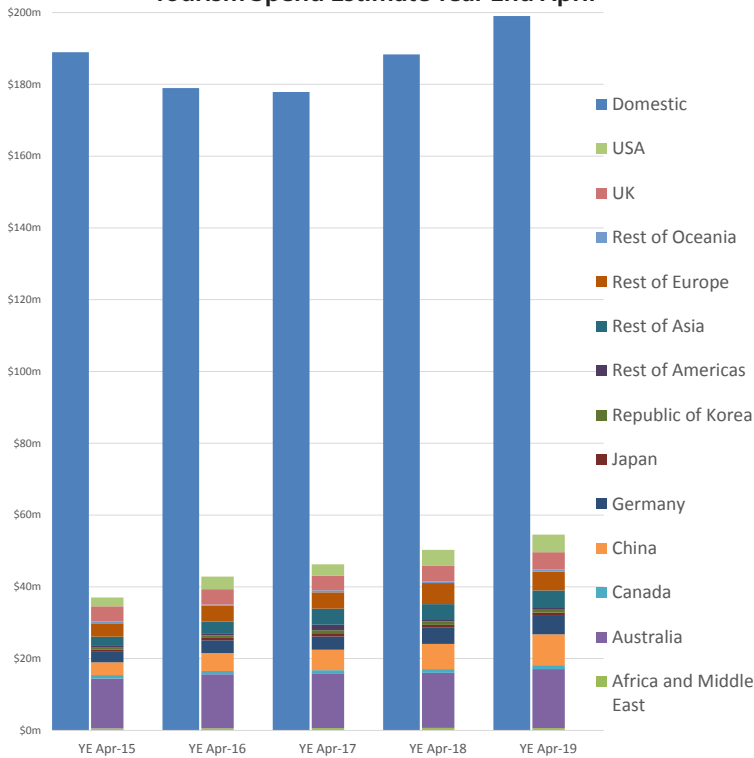
CAM (Commercial Accommodation Monitor)

- Guest nights up 0.5% to 291,169
- Occupancy rate up from 39.7% to 39.8%
- Daily capacity down 1.2% to 1,229 stay-units

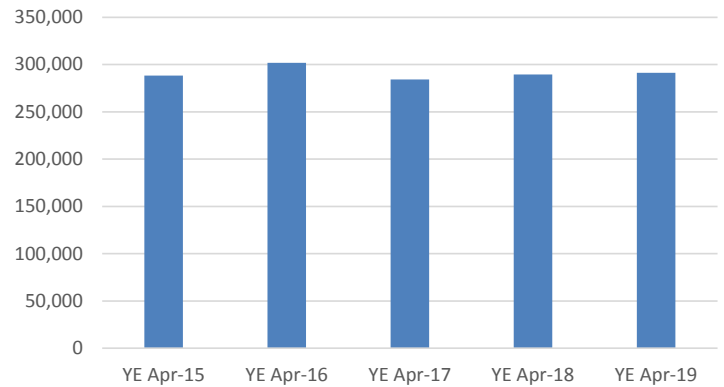
Average Length of Stay Year End April



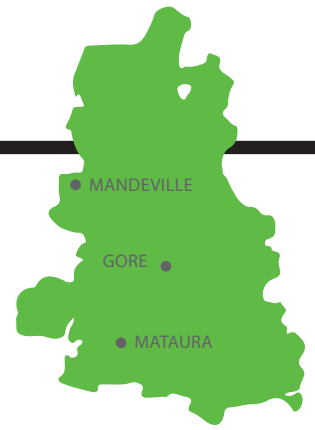
Tourism Spend Estimate Year End April



Guest Nights Year End April



GORE DISTRICT



TOURISM SPEND STATISTICS

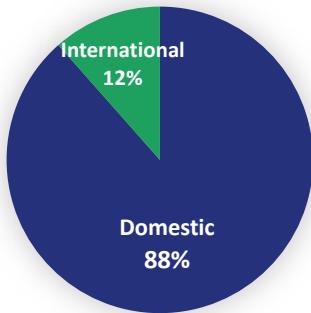
Total Spend in NZD Figures for Year End April

MRTEs (Monthly Regional Tourism Estimates)

- International visitor spend up 4.7% to \$8.0 million
- Domestic visitor spend down 6.2% to \$64 million
- Total spend down 5.0% to \$72 million
- Top 5 International Markets

1. Australia (down 2.6%)
2. USA (up 33.6%)
3. UK (down 20.6%)
4. China (up 48.6%)
5. Germany (up 11.6%)

Markets



ACCOMMODATION STATISTICS

Guest Night Figures for Year End April

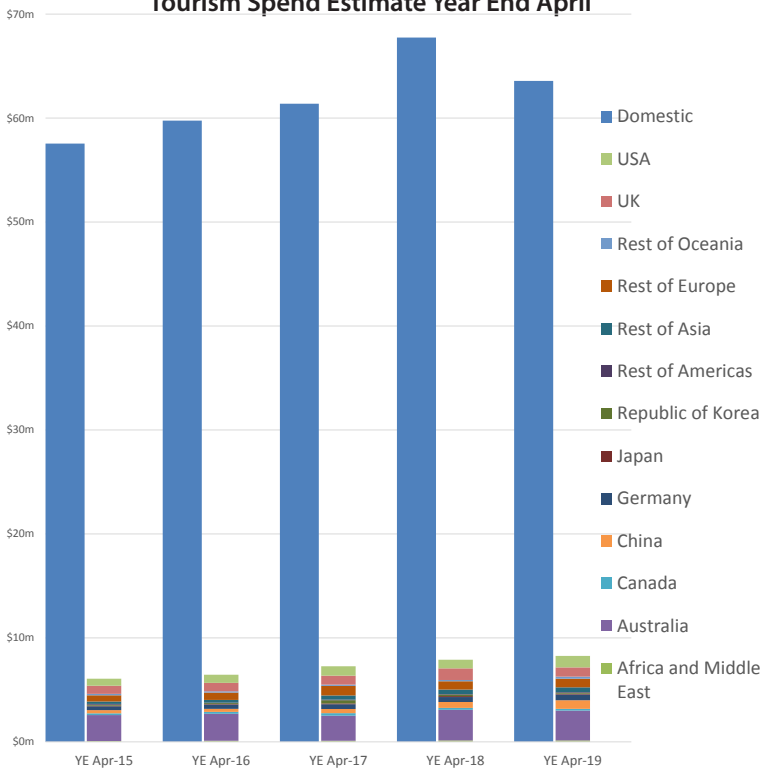
CAM (Commercial Accommodation Monitor)

- Guest nights down 5.7% to 44,176
- Occupancy rate down from 48.3% to 45.3%
- Daily capacity up 0.4% to 181 stay-units

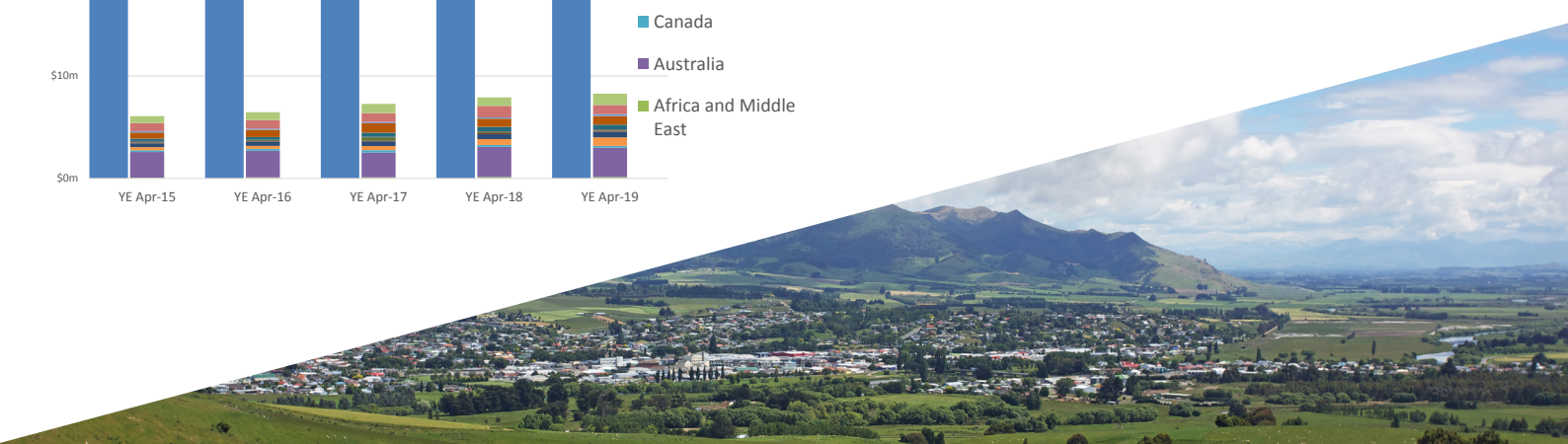
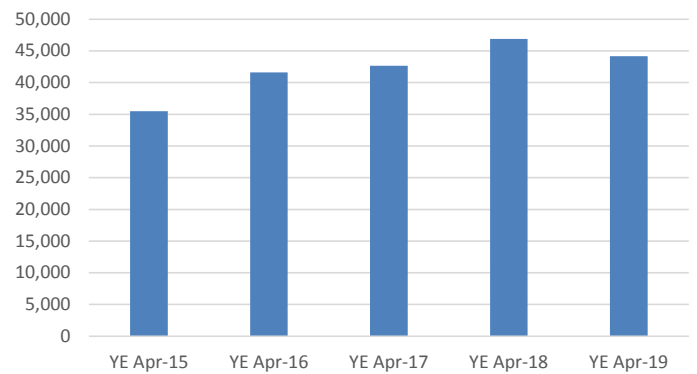
Average Length of Stay Year End April



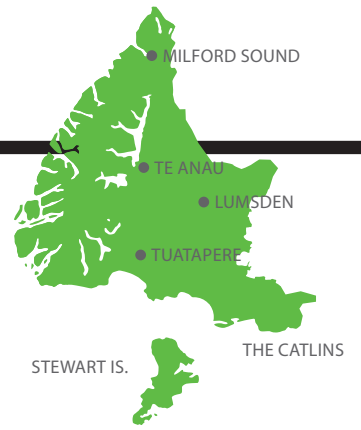
Tourism Spend Estimate Year End April



Guest Nights Year End April



SOUTHLAND DISTRICT



TOURISM SPEND STATISTICS

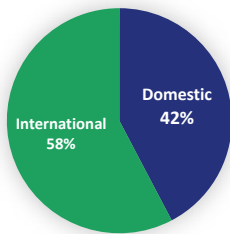
Total Spend in NZD Figures for Year End April

MRTEs (Monthly Regional Tourism Estimates)

- International visitor spend up 5.8% to \$199 million
- Domestic visitor spend up 0.2% to \$142 million
- Total spend up 3.4% to \$341 million
- Top 5 International Markets

1. Australia (up 8.0%)
2. USA (up 11.7%)
3. Germany (up 10.8%)
4. UK (up 9.1%)
5. China (down 15.4%)

Markets



ACCOMMODATION STATISTICS

Guest Night Figures for Year End April

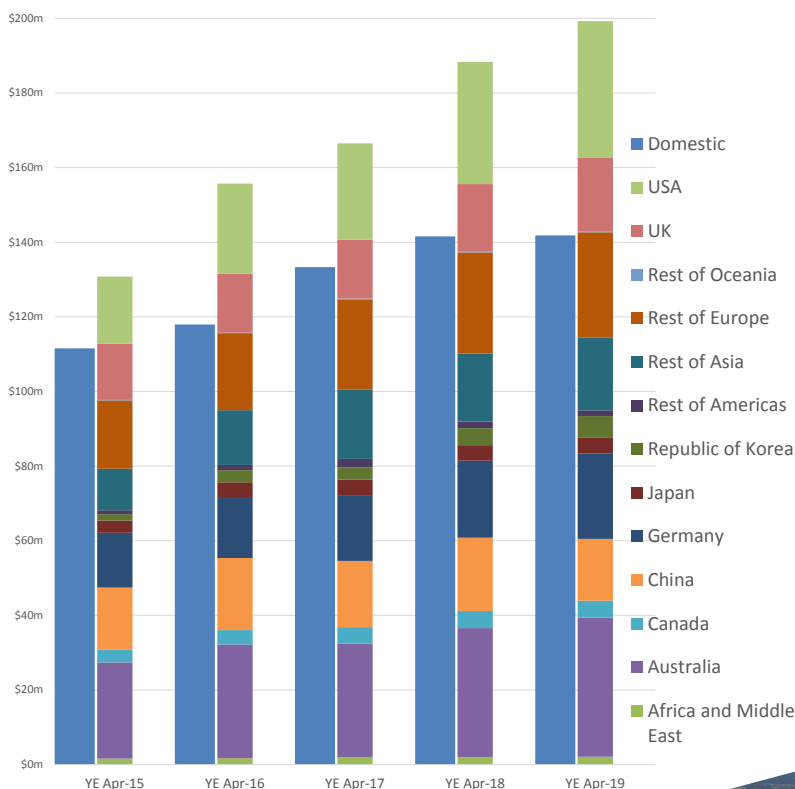
CAM (Commercial Accommodation Monitor)

- Guest nights up 3.3% to 868,454
- Occupancy rate up from 42.5% to 42.1%
- Daily capacity up 3.7% to 3,115 stay-units

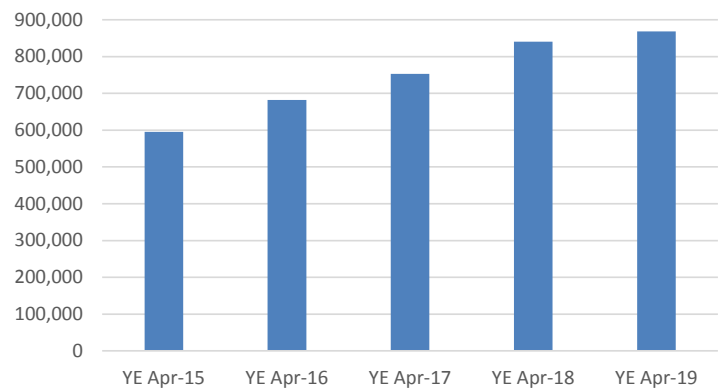
Average Length of Stay Year End April



Tourism Spend Estimate Year End April



Guest Nights Year End April

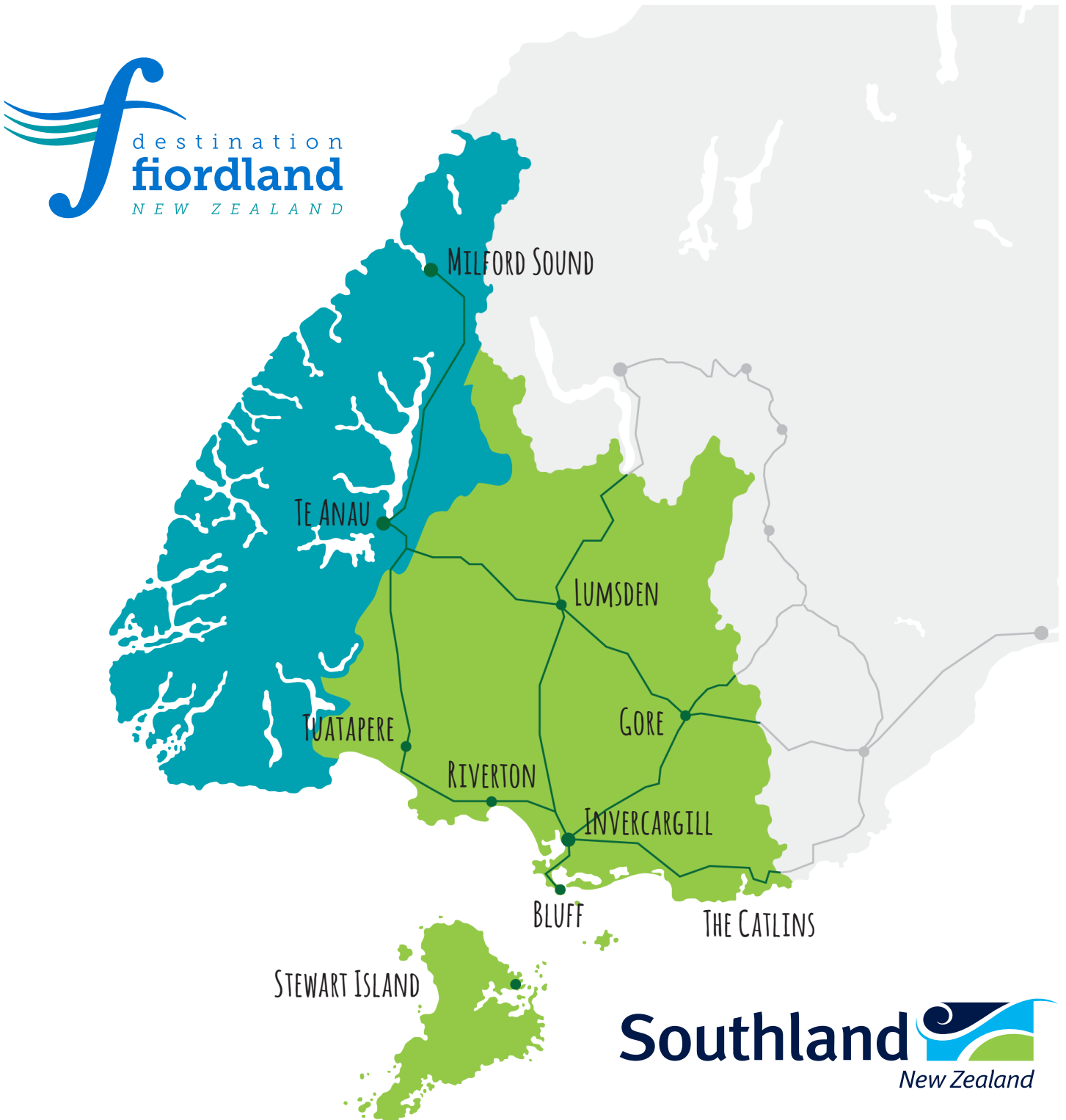


SOUTHLAND RTOS

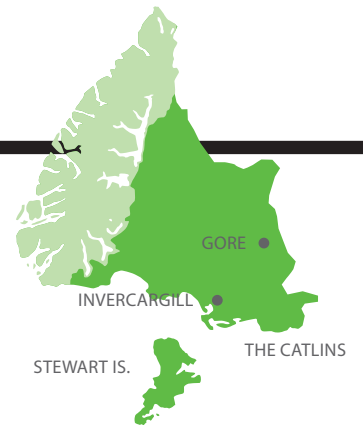
Statistics New Zealand defined geographic areas for Southland's two RTOs (as at June 2019)

RTO stands for 'Regional Tourism Organisation'; they exist across NZ. RTOs are responsible for destination marketing - the promotion of their regions to potential domestic and international visitors.

Destination Fiordland is defined as Fiordland National Park, Manapouri, Te Anau and Te Anau Downs. It is important to note that Destination Fiordland is a membership based agency that has, or has had in the past, members beyond these boundaries. This definition allows Destination Fiordland, with disclosure to Great South (Southland NZ), to continue targeting other operators outside of the areas marked on this map.



SOUTHLAND RTO



TOURISM SPEND STATISTICS

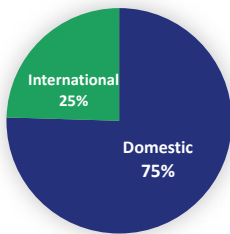
Total Spend in NZD Figures for Year End April

MRTEs (Monthly Regional Tourism Estimates)

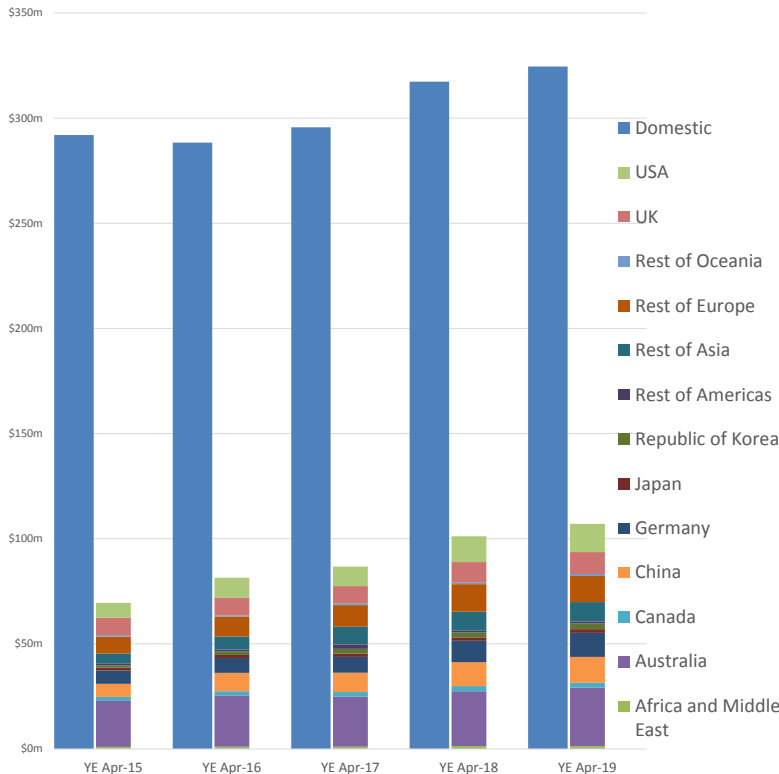
- International visitor spend up 5.8% to \$107 million
- Domestic visitor spend up 2.3% to \$325 million
- Total spend up 3.1% to \$432 million
- Top 5 International Markets

1. Australia (up 6.5%)
2. USA (up 9.2%)
3. China (up 8.0%)
4. Germany (up 12.2%)
5. UK (up 6.1%)

Markets



Tourism Spend Estimate Year End April



ACCOMMODATION STATISTICS

Guest Night Figures for Year End April

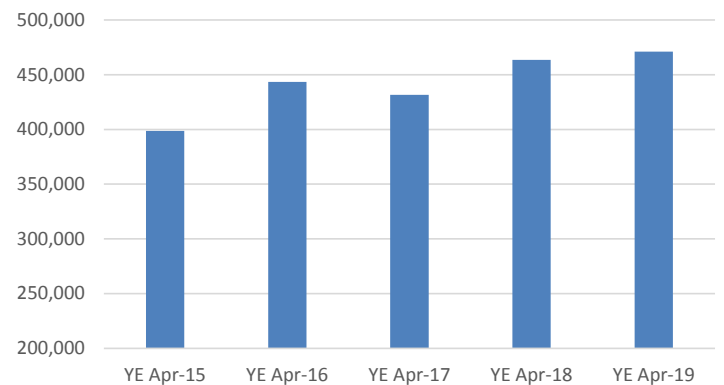
CAM (Commercial Accommodation Monitor)

- International guest nights up 6.3% to 190,338
- Domestic guest nights down 1.4% to 280,632
- Total guest nights up 1.6% to 470,970
- Occupancy rate stable at 37.2%
- Daily capacity down 0.7% to 2,170 stay-units

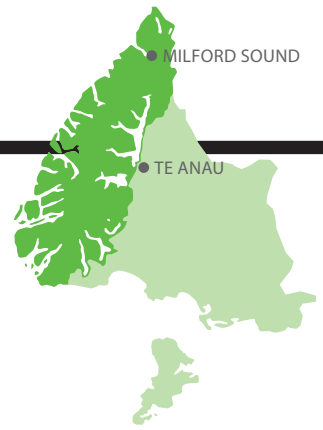
Average Length of Stay Year End April



Guest Nights Year End April



FIORDLAND RTO



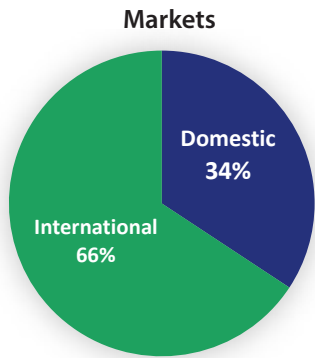
TOURISM SPEND STATISTICS

Total Spend in NZD Figures for Year End April

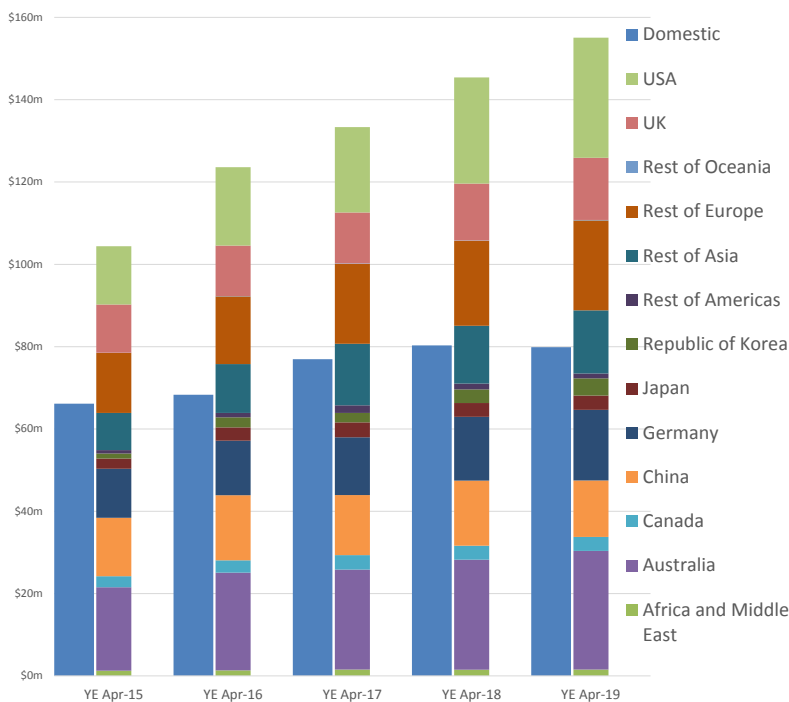
MRTEs (Monthly Regional Tourism Estimates)

- International visitor spend up 6.7% to \$155 million
- Domestic visitor spend down 0.6% to \$80 million
- Total spend up 4.1% to \$235 million
- Top 5 International Markets

1. USA (up 13.2%)
2. Australia (up 7.9%)
3. Germany (up 10.8%)
4. UK (up 9.4%)
5. China (down 13.3%)



Tourism Spend Estimate Year End April



ACCOMMODATION STATISTICS

Guest Night Figures for Year End April

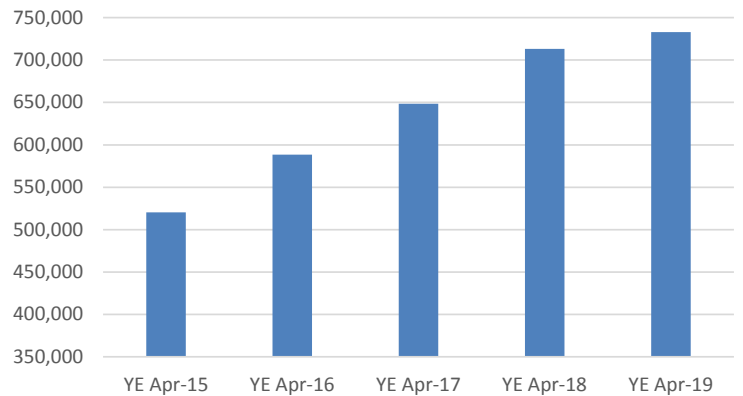
CAM (Commercial Accommodation Monitor)

- International guest nights up 1.6% to 536,856
- Domestic guest nights up 6.1% to 195,977
- Total guest nights up 2.7% to 732,833
- Occupancy rate up from 46.5% to 45.7%
- Daily capacity up 3.6% to 2,355 stay-units

Average Length of Stay Year End April



Guest Nights Year End April



AIRBNB FIGURES

Airbnb is the largest peer to peer accommodation facilitator in the world. Users can list a spare room or entire house on the platform or stay at another user's place. As of 2019, there are over 6 million listings worldwide in over 191 countries. Many visitors (both domestic and international) to Southland use Airbnb as they are familiar with the platform and user experience.

STATISTICS FOR YE FEB 2019:

Southland Region	810 Listings	10.4% Growth
Invercargill City	297 Listings	35% Growth
Gore District	44 Listings	109.5% Growth
Southland District	479 Listings	14% Growth
Southland RTO	507 Listings	12.2% Growth
Fiordland RTO	306 Listings	8.5% Growth



airbnb

ABOUT THESE STATISTICS

All figures are annual year end to the latest month available. This allows comparison of market trends against the previous year however it means that not all the data in this report is for the current month.

Data is provided for:

- Southland Region
- Territorial Local Authorities (TLAs)
 - Invercargill City
 - Gore District
 - Southland District
- Regional Tourism Organisations (RTOs)
 - Southland RTO
 - Fiordland RTO

Great South continues to work with tourism operators to build their profile and develop more reasons for both domestic and international markets to spend more while they are in the region.

SOURCES

Monthly Regional Tourism Estimates – Ministry of Business, Innovation & Employment - April 2019

The MRTEs measure the expenditure of domestic and international visitors in regions across the country. Users can filter the information, e.g. by country of origin, tourism product grouping such as accommodation, transport and retail sales, and by year.

Airbnb figures are based on searches undertaken each month by Great South and rely on individual listings being accurately coded to the correct region keyword.

Commercial Accommodation Monitor – Ministry of Business, Innovation & Employment - April 2019

Defintion of 'stay-units': Number of rooms available in Hotels and Motels, number of beds in backpackers, number of sites in holiday parks.

A note on 'average length of stay': This is a great way to measure the availability of accommodation and experiences that entice tourists to stay longer. However, increases and declines in this figure often appear better/worse than they actually are. For example, a drop of 2% may seem bad, but equates to only an hour in real terms.

Total domestic (and international) guest nights spent in short term accommodation (hotels, holiday parks, backpackers and motels), by month and year.

All reasonable efforts have been taken to ensure the quality and accuracy of the information. Great South cannot guarantee the completeness of the information and accepts no liability for any loss suffered as a result of reliance on it. The information is not legal or professional advice and may contain information provided by other information providers. Information may be changed, deleted, added to or otherwise amended without notice.

CONTACT DETAILS

info@greatsouth.nz

03 211 1400

